

RFQ # 941622 – Provision of Crushed Stone

	Hoover, Inc.	Rogers Group/ Reostone	Vulcan Material, Co
Cost Criteria (70 Points)	61.08	56.00	40.72
Approach and Delivery (30 Points)	30.00	30.00	25.00
Total Points	91.08	86.00	65.72

Offeror's Name	Bids	SBE	Cost Evaluation (56 Pt Max)	SBE/SDV Evaluation (14 Pt Max)	Total Cost Points (70 Pt)
Hoover Inc	\$ 64,532,733.64	\$630,000	47.08	14.00	61.08
Rogers Group / Reostone	\$ 54,257,750.00	\$0	56.00	0.00	56.00
Vulcan Materials	\$ 74,611,908.06	\$0	40.72	0.00	40.72

Hoover, Inc.

Comments – Long existing company that is new to the area.

Rogers Group / Reostone

Comments – No escalation/de-escalation percentage which locks pricing for all five (5) years of the contract

Vulcan Materials Co

Comments – Submitted Contract Exceptions

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
Contract Specialist: Terri Troup
Date: 09/16/16
Department Name: Public Works
RFP/ITB Number: 941622
Project Name: Provision of Crushed Stone

Primary Contractor	SBE/SDV Requirement Acknowledged?	Comments
Vulcan Materials Company	Yes	SBE/SDV Plan: Offeror did not propose usage of SBE firms.
Hoover Materials LLC	Yes	SBE/SDV Plan: Offeror proposed to use approved SBEs Sonny's Contract Hauling (\$315,000/15%) and Jerry B. Young Construction (\$315,000/15%).
Rogers Group/Reostone LLC	Yes	SBE/SDV Plan: Offeror did not propose usage of SBE firms.